

Questions & Answers

Request for Proposals: Assessment of Atlantic Canadian Ports to Support Offshore Wind Development

Posted: September 13, 2024

The following is a list of frequent and singular questions from potential respondents to Net Zero Atlantic (NZA) team about the request for proposal (RFP). Please review the questions and answers.

Please note: Proposal due date is September 24th, 2024, at 2:00 PM ADT.

Q1: Is there any possibility for an extension?

A1: No, we will be keeping the original due date of September 24th, 2024.

Q2: Regarding Task 5 (Port Infrastructure Assessment), could you please clarify the expected level of detail for the infrastructure assessment and cost estimation? Specifically:

- a) For the assessment of existing and proposed infrastructure (Steps 1 and 2), are you expecting a high-level review based on available information, or a more detailed engineering analysis?**
- b) For the assessment of proposed infrastructure upgrades (Step 3), what level of cost estimation are you seeking?**
- c) Is there a preferred methodology or set of standards you'd like us to follow for these assessments?**

A2a: Yes, this assessment is intended to be a higher-level review.

A2b: We would defer to the respondent on what is possible considering the project budget. We would expect a class 4 or 5 estimate.

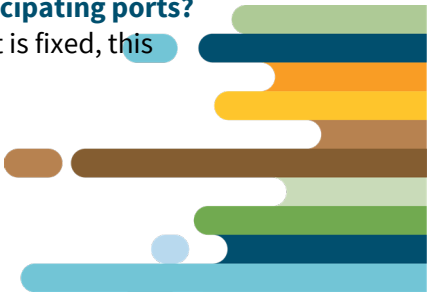
A2c: No, there is not a preferred methodology. We would expect the consultant to propose a methodology.

Q3: Can you confirm if you have a number of ports you would expect to be included in the assessment?

A3: No, the number of ports will be dependent on the screening criteria set and participation in the open call. Proposals should have flexibility given this unknown factor.

Q4: Can we propose a varying scope of work dependent on the number of participating ports?

A4: Yes. Given the number of ports participating is unknown and the project budget is fixed, this varying of scope is understandable.



Q5: Will all OSW energy be transmitted to electric grids, or will some energy be for green fuels production, i.e., if the port assessment will need to consider [accommodate] green fuels production?

A5: Clean fuels production is outside the scope of the ports assessment. In terms of the market conditions, clean fuel production would be an OSW opportunity requiring consideration.

Q6: As per the RFP, “The project involves three offshore wind developers – Northland Power, Simply Blue Group, and Nova East Wind Inc.” Will these developers provide input for the project?

A6: These developers, along with NZA, form the Project Management Committee (PMC) for the project. The PMC will support the project however they can while considering the confidentiality of their operations. The PMC should not be solely relied upon. Input from equipment suppliers, vessel operators, and other supply chain providers will be key to the project.

Q7: Will planned [greenfield] port sites be considered in the assessment?

A7: If a planned site 1) has a representative, 2) responds to the open call, and 3) has sufficient data to demonstrate they could meet the screening criteria set, then yes, it could participate in the assessment.

Q8: Does task 4.1 require developing a shortlist for each province or a single shortlist developed for Atlantic Canada?

A8: Each province must be considered, but a single shortlist for Atlantic Canada is sufficient. The purpose of the shortlist is to engage with ports likely to meet the screening criteria, raising awareness, and encouraging participation in the open call.

